

Diary Dates:

- 13 June, Maidstone, DIT, Doing Business in China . Register [here](#).
- 21 June, Ashford, KICC, International Trade: Introduction to Import and Export. Register [here](#)
- 25 June, Maidstone, KICC, Information Session: Brexit – Customs Duty and International Trade Seminar. Register [here](#).
- 6 July, Margate, DIT, Export Hub. Register [here](#).
- 10 July, Ashford, KICC, International Trade: Letters of Credit Demystified. Register [here](#).

Innovative Sector Exchange (ISE) Project

1-2-1 Innovation Assessments: Book an in-depth business review which will offer concrete recommendations about how to develop your international strategy, as well as suggestions of potential contacts in Mainland Europe. The reviews are free and are available up until March 2019.

Join a Cross Border Cluster: we are now launching 4 cross-border clusters to bring together businesses & experts from the ISE project areas. The ISE clusters focus on Food & Drink, Digital & Creative, Engineering & Manufacturing and New Materials. Why join? Connect with businesses in mainland Europe, attend international business events and receiving expert advice on a range of international trade topics.

Coming up after the summer:

- **Creative & Digital** sector visit to Euratechnologie & Plaine Images in Lille - 12-13 September
- Visit to **SIAL, Paris** for Food & Drink Cluster members - 22-23 October
- **Dutch Design Week**, Eindhoven - 24-26 October
- **Plastics & Composites** Event, Belgium & France 12-13 November

To find out more email: andra.grecu@kent.gov.uk or go to the [ISE Project website](#).



Boost4Health Project: Help for Kent Life Science Companies

Event Calendar: Life Science Tradeshows are a great way to make new business contacts and connect your business to the European market. Apply for a Boost4Health travel voucher and receive up to €500 towards your travel and accommodation costs for the following events (up to 2 vouchers per company):

Event	Date	Location
MedFit	26 – 27 Jun	Strasbourg
European Association of Nuclear Medicine	13 - 17 Oct	Düsseldorf
Bio Europe Copenhagen	5 - 7 Nov	Copenhagen
Medica	12 - 15 Nov	Düsseldorf
Bio Fit	4 - 5 Dec	Lille
Bioregate Forum	12 – 15 Dec	Nantes

The project also offers Kent Life science companies:

- Free **coaching** with international trade advisers.
- **Grants** of between €3k and €5k towards market research or validation activities in on of our 10 partner markets in North West Europe.

To apply for a grant or to find out more email: emily.paulding@kent.gov.uk or go the [Boost4Health Project website](#).





Export & International Trade Update for Kent Companies June 2018

www.kentinternationalbusiness.co.uk

Franco– British Networking Lunch, Lille, 12th June 2018

Hauts-de-France
Welcome Home



Franco-British
Networking Lunch
Lille - June, the 12th

On the 12th June UK businesses are invited to Lille to find out more about the Hauts-de-France region and the facilities the region can offer to British companies including: The Business lounge, Channel Hub and numerous business events. Lille is the main city of the Hauts-de-France region, the 3rd largest region in France, and is only a short train journey away from Ebbsfleet and Ashford International Stations.

On your visit you can take part in:

- A **networking lunch** from 12:00 pm to 2:00 pm at CCI Grand Lille – Place du Theatre – Lille. Register [here](#)
- A **Franco-British matchmaking event** (same location as above). The matchmaking is an opportunity to connect with potential new customers, supplier and partners. Register [here](#).

DIT Export Hub Event in Margate:

Learn how to start exporting with the Export Hub

Attend the Department for International Trade’s Export Hub at Margate’s Hornby Visitor Centre. The hub will include guest speakers from DIT, UK Export Finance and a local business case study. Come along to find out more about:

- Exporting and where to start
- How to access live global Export Opportunities
- Selling online tools
- Other businesses experiences
- How DIT can support your business

Attendees will receive free entry and a hot drink in Hornby’s newly refurbished café. Register [here!](#)

